ESPC ENABLE PROGRAM UPDATE

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Interagency Sustainability Working Group
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Agenda

- ESPC ENABLE Overview
- Process Cycle
- Program Status
- Program Accomplishments Since Last Year
- Next Steps
- FEMP Assistance and Contacts
- Questions
ESPC ENABLE Overview

ESPC ENABLE is an alternative energy performance contracting program:
- Intended for smaller projects at federal facilities (underserved market)
  - Or where ENABLE presents the best or only option for the agency to fund a project
    - Is suitable for Federal facilities with buildings under 200,000 square feet
    - Project size $200k - $6.5 million
    - *No fixed minimum or maximum facility or $ size*
- Standardized and streamlined process to quickly award projects and realize savings using GSA Schedule 84, SIN 246-53
  - Templates, IGA tool
  - No preliminary assessment
- Targets straight-forward ECMs including lighting, water fixtures, basic HVAC controls, HVAC equipment replacement and solar PV
  - Other ECMs available under “hybrid” projects
- Prescribes basic levels of measurement and verification (M&V) for each ECM
  - primarily Option A
  - solar PV uses Option B
ESPC ENABLE: Process Cycle

- **Projects awarded in about 6 months**
- **Energy/cost savings in 8-12 months**
FEMP Assistance: Available Templates

**Acquisition Planning**
- Acquisition Plan
- Request for Quotation/Notice of Opportunity (RFQ/NOO)

**ESCO Selection**
- ESCO Expression of Interest
- Unsuccessful Offerors Letter
- Notice of Intent to Award (NOITA)

**IGA and Award**
- Scope of Work (SOW)
- Final Proposal
- Task Order award

**Installation**
- Commissioning
- M&V Plan
- Agency Acceptance

**Performance Period**
- M&V Report (Outline)
Updates in the Program

- 21 qualified ESCOs under GSA Schedule 84
  - Ten Small Business contractors
    - Three Disabled Veteran contractors
  - Six IDIQ contractors

Project Status

- 9 projects awarded: USAF, USN, GSA (2), USFS (2), US Embassy, CBP, DOE HQ ($0.2 - $5.9 million)
- Multiple projects underway (Pipeline: 19 projects, $38m; $0.5-$20m per project)
- Project scopes range from one to multiple ECMs
ESPC ENABLE Accomplishments

- Project Related Accomplishments Since Last Year
  - 5 projects awarded; total $14 million
    - DOE Forrestal Bldg.
    - NAVFAC / Marine Corps Air Station, Beaufort, SC
    - Customs & Border Protection Border Fence, Yuma, AZ
    - GSA Region 5: 7 facilities in 4 cities in MI
    - USFS Region 5: 65 facilities at 9 sites in 2 national forests in CA
  - 3 of the 5 projects met the 6 month award time
  - All 5 new projects, and 6 of 9 total awards, to small business ESCOs
  - 1st hybrid project awarded
ESPC ENABLE Accomplishments (cont’d)

- **Process Related Accomplishments Since Last Year**
  - Emphasis on Enterprise approach
    - Guidance posted on website
    - AFFECT grants for 3 selected agencies to develop and implement Enterprise process
  - Increased emphasis on financing interest rates
  - For new projects starting after 1/1/2017, agencies must sign IAA providing they will reimburse FEMP for Project Facilitation and contracting support services; NOT REQUIRED FOR ENTERPRISE APPROACH PROJECTS

- **Coming Soon**
  - IGA tool web-based version: Spring, 2017
  - IGA tool adding boilers, chillers, motors: Summer, 2017
• Look at agency portfolio to identify:
  • Small sites not attractive under IDIQ
  • Potential to develop comprehensive agency program
  • Small business/disabled veteran targets
• Contact FEMP for additional guidance
DOE FEMP Project Contacts

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